DATE: October 6, 2015

TO: Responsible and Interested Agencies

FROM: City of Salinas

SUBJECT: Notice of Preparation (NOP) of a Draft Program Environmental Impact Report (EIR) for the proposed City of Salinas Economic Development Element.

The City of Salinas (City) would like to know the views of your agency as to the scope and content of the environmental information that is relevant to your agency's statutory responsibilities in connection with the proposed project. Your agency may need to use the EIR when considering agency actions in connection with the project.

The City will be the Lead Agency and will prepare an EIR for the project described below. The City has determined that the probable environmental effects of the project include, but may not be limited to: loss of prime farmland, traffic and transportation, water supply and quality, air quality, biological resources, cultural resources, hazardous materials, aesthetics, geology and soils, storm drainage, wastewater generation and treatment, and public services. The City's final determination of environmental issues to be addressed in the EIR will consider input received in response to this NOP and to input provided at an EIR scoping meeting.

An initial study has not been prepared for the proposed project.

Due to the time limits mandated by state law, your response must be sent within thirty (30) days, or no later than December 7, 2015. All written public and agency comments should be directed to the City of Salinas Community Development Department, c/o Tara Hullinger, Planning Manager, 65 West Alisal Street, Salinas, California, 93901. Please include the name of a contact person for your agency, if applicable. A scoping meeting will also be held per Public Resources Code Section 21083.9 to solicit input from local and state agencies on the scope of the EIR. The date, time, and location for the meeting are shown below. Questions about the NOP and EDE process should be directed to Doug Yount, Project Manager, at the same address and phone number. This NOP can be found on the City of Salinas’ website at: http://www.ci.salinas.ca.us/news.cfm#EDE, along with other information regarding the EDE.
**Project Title**

Economic Development Element General Plan Amendments

**Project Applicant**

City of Salinas  
Salinas, California

**Contact for Sending Responses**

Tara Hullinger, Planning Manager  
Community Development Department  
City of Salinas  
65 West Alisal Street  
Salinas, California 93901  
Fax: (831) 775-4258  
Telephone: (831) 758-7407  
Email: tarah@ci.salinas.ca.us

**Scoping Meeting**

November 23, 2015 at 6:00 p.m.  
Salinas City Hall – Rotunda  
200 Lincoln Avenue  
Salinas, California 93901

**Project Purpose and Background**

The City of Salinas 2002 General Plan addresses economic development goals for the City. The location of the City is illustrated in Figure 1, Project Location. Figure 1 also shows the boundaries of economic opportunity areas, which are described in detail below. The City has since recognized that a comprehensive policy framework in the form of an economic development element be added to the General Plan as a tool to best focus and direct the City’s economic development activities. The purpose of the draft Economic Development Element (EDE) is to guide future decisions of the City Council and the community in all aspects of City policy related to economic development. The City’s primary interest is to raise economic development priorities to a legislative, General Plan policy level, and by doing so, ensure that economic development is considered in all City Council planning and decision making actions.
Figure 1

Project Location

Salinas Economic Development Element Program EIR NOP
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EDE Vision and Content

EDE Vision and Guiding Strategies and Policies

The City conducted an extensive public outreach process as part of the EDE preparation process. The purpose was to generate inputs to identify key economic development issues and priorities. As an outcome of that process, the community came together to create a vision for its economic future that is focused on enhancing prosperity through a vision of safety, jobs and health.

The fundamental components of the EDE are its goals, strategies (incorporated as “policies”) and actions that are the underpinning for realizing the economic development vision. The goals, policies and actions were directly informed by significant community input, City Council and City staff direction, the City’s broad on-going economic development efforts and programs, analysis of projected long-term market conditions, and analysis of land demand for future economic development.

The attractiveness of the City as an investment destination is contingent on a number of key factors. These include, but are not limited to: availability of land at a competitive price, availability and cost-effectiveness of infrastructure needed to support development, availability of resources for and a business environment conducive to retaining and expanding existing businesses, creation of conditions for attracting new businesses, a business environment that promotes innovation and entrepreneurship, availability of a workforce with the education and skills that match the needs of existing and new businesses, and a quality of life that attracts businesses and fosters the health and safety of residents. The EDE addresses the following broad goals, for which policies and actions are targeted at for successful economic development:

- Land Use, Circulation and Infrastructure
- Retail, Entertainment, and Tourism
- Job Opportunities
- Workforce Development
- Neighborhood and Commercial Areas
- Quality of Life

The EDE also identifies economic development action priorities through a Five-Year Action Plan. Progress towards implementing priority actions would be monitored and reported semi-annually using key economic indicators. The monitoring program and indicators are also described in the EDE.
It will take time to achieve the City’s economic development vision due to the depth and breadth of aspirations embodied in that vision. For this reason, a typical 20-year general plan planning horizon will be insufficient to achieve the City’s economic development. It is assumed that an implementation timeframe of 30-35 years or more will be required.

**New Development Capacity**

The future prosperity of Salinas is dependent on economic development both within and at the edges of the City, in the improvement of workforce skills, training, and educational opportunities, and in the enhancement of community quality of life and public services and infrastructure. Regarding land use, areas for potential future expanded economic development, referred to as Economic Opportunity Areas (EOAs), were identified and mapped through the community outreach process. A total of 25 EOAs were created and policy direction for catalyzing development opportunities in these areas was included in the EDE. Figure 2, Economic Development Areas, shows the generalized locations of the EOAs identified through the outreach process.

As part of an EDE analysis/refinement process conducted after the draft EDE was accepted by the City Council, City staff and consultants refined the Economic Development Areas map. The primary purpose was to identify and map precise boundaries for each EOA and determine acreages for each. Figure 3, Refined Economic Opportunity Area Boundaries, shows the results of this refined mapping process. Table 1, Refined Economic Development Areas List, identifies the names and acreages of each EOA as well as the location of each EOA relative to the existing city limits and the City’s Sphere of Influence (SOI) boundary.

**Development Capacity Assumptions for Economic Opportunity Areas within the City Limits and SOI**

Nineteen of the EOAs are located within the City’s SOI. Land use designations and development capacity for these EOAs are already established in the existing General Plan. Infill development on vacant land within these EOAs, especially those located within the city limits, is already assumed in existing General Plan policies. Similarly, revitalization of existing developed areas within these EOAs is also considered in the General Plan.

For several of the EOAs within the city limits, the EDE includes policies that could result in increased development capacity relative to that already defined in the existing General Plan. Representative policies call for future preparation of specific plans and/or revitalization plans for specific EOAs wherein increases in development intensity or land use changes could be proposed. However, with the exception of EOA V - Carr Lake as described below, there is no assurance that increases in development capacity for these EOAs will be proposed in the future. Therefore, no increase in development capacity for EOAs within the city limit or SOI is assumed.
**Legend**

- **City Boundary**
- **Opportunity Areas**
  - **Uni-Kool (A)**
  - **Abbott Street Extension (B)**
  - **Airport Industrial Park (C)**
  - **Airport West (D)**
  - **Airport East/Hartnell (E)**
  - **Eastern Expressway (F)**
  - **Alisal/Airport East (G)**
  - **East Future Growth Area (H)**
  - **West & Central Future Growth Area (I)**
  - **North Future Growth Area (J)**
  - **North Entrance (K)**
  - **Westside Expressway (L1) & (L2)**
  - **Boronda South (M)**
  - **Highway 68 Gateway (N)**
  - **Valley Center Corridor (O)**
  - **Vibrancy Plan Area (P)**
  - **TOD Rail Infill (Q)**
  - **Chinatown (R)**
  - **North Main Street (S)**
  - **Alisal Market Place (T)**
  - **East Alisal/East Market (U)**
  - **Carr Lake (V)**
  - **West Market (W)**
  - **Abbott (X)**
  - **Lower Abbott (Y)**
  - **Potential Expressway**

*Note: Locations of potential expressways are approximate and subject to further study*

Source: City of Salinas 2012, ESRI 2010

**Figure 2**

**Economic Opportunity Areas**

Salinas Economic Development Element Program EIR NOP
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<table>
<thead>
<tr>
<th>Opportunity Area</th>
<th>Acreage</th>
<th>Boundary Relationships</th>
<th>City Limits</th>
<th>SOI</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
<td>In</td>
<td>Out</td>
</tr>
<tr>
<td>A Uni-Kool</td>
<td>259.35</td>
<td>X</td>
<td></td>
<td></td>
</tr>
<tr>
<td>B Abbott Street Extension</td>
<td>167.65</td>
<td>X</td>
<td></td>
<td>X</td>
</tr>
<tr>
<td>C Airport Industrial Park</td>
<td>86.16</td>
<td>X</td>
<td></td>
<td></td>
</tr>
<tr>
<td>D Airport West</td>
<td>343.04</td>
<td>X</td>
<td></td>
<td>X</td>
</tr>
<tr>
<td>E Airport East/Hartnell</td>
<td>175.98</td>
<td>X</td>
<td></td>
<td></td>
</tr>
<tr>
<td>F Eastern Expressway</td>
<td>2,530.04</td>
<td>X</td>
<td></td>
<td>X</td>
</tr>
<tr>
<td>G Alisal/Airport East</td>
<td>395.63</td>
<td>X</td>
<td></td>
<td>X</td>
</tr>
<tr>
<td>H East Future Growth Area(^1)</td>
<td>1,397.67</td>
<td>X X</td>
<td></td>
<td></td>
</tr>
<tr>
<td>I West/Central Future Growth Area</td>
<td>1,541.43</td>
<td>X</td>
<td></td>
<td></td>
</tr>
<tr>
<td>J North Future Growth Area</td>
<td>2,155.76</td>
<td>X</td>
<td></td>
<td>X</td>
</tr>
<tr>
<td>K North Entrance</td>
<td>1,190.48</td>
<td>X</td>
<td></td>
<td>X</td>
</tr>
<tr>
<td>L1/L2 Westside Expressway</td>
<td>431.05/378.61</td>
<td>X</td>
<td></td>
<td>X</td>
</tr>
<tr>
<td>M Boronda South</td>
<td>208.00</td>
<td>X</td>
<td></td>
<td>X</td>
</tr>
<tr>
<td>N Highway 68 Gateway</td>
<td>293.23</td>
<td>X</td>
<td></td>
<td>X</td>
</tr>
<tr>
<td>O Valley Center Corridor</td>
<td>145.49</td>
<td>X</td>
<td></td>
<td></td>
</tr>
<tr>
<td>P Vibrancy Plan Area</td>
<td>223.67</td>
<td>X</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Q TOD Rail Infill</td>
<td>74.55</td>
<td>X</td>
<td></td>
<td></td>
</tr>
<tr>
<td>R Chinatown</td>
<td>29.17</td>
<td>X</td>
<td></td>
<td></td>
</tr>
<tr>
<td>S North Main Street</td>
<td>292.80</td>
<td>X</td>
<td></td>
<td></td>
</tr>
<tr>
<td>T Alisal Market Place</td>
<td>132.26</td>
<td>X</td>
<td></td>
<td></td>
</tr>
<tr>
<td>U East Alisal/East Market</td>
<td>309.82</td>
<td>X</td>
<td></td>
<td></td>
</tr>
<tr>
<td>V Carr Lake</td>
<td>989.89</td>
<td>X</td>
<td></td>
<td></td>
</tr>
<tr>
<td>W West Market</td>
<td>153.72</td>
<td>X</td>
<td></td>
<td></td>
</tr>
<tr>
<td>X Abbott</td>
<td>204.32</td>
<td>X</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Y Lower Abbott</td>
<td>618.23</td>
<td>X</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>14,728.00</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

**Source:** EMC Planning Group 2014

**Notes:** \(^1\)The western portion of EOA H is within the City, while the eastern portion is outside the city limit, but within the SOI.
Projected New Development Capacity for Economic Opportunity Areas Outside the Existing SOI and for EOA V

Lack of available vacant land within the city limits and the existing SOI has been a constraint to the City’s economic growth opportunities. Vacant, developable land is needed to accommodate expansion of existing businesses and attract new businesses to meet future employment needs, and to promote a healthy jobs to housing balance. The City has repeatedly lost desirable opportunities for private investment for this reason. A significant feature of the EDE is its policy direction for expanding the City’s vacant, developable land supply to meet the City’s projected employment needs. The EDE contains policies that promote job generating land uses in a manner that balances infill development and redevelopment with new development capacity on lands located contiguous to, but outside the existing SOI. The City recognizes that balancing between infill/revitalization of existing developed areas with development of vacant land at the periphery of the City is essential.

Six of the 25 EOAs identified in the EDE (EOAs B, F, J, K, L1/L2, and N) are located outside the City’s existing SOI. EOA J was evaluated as a study area in the draft EDE, but was not carried forward as a potential destination for future economic development. It is illustrated only to reflect the outcome of the original EDE preparation process. In addition to the limited supply of vacant land within the existing SOI designated for job generating uses, the six EOAs are envisioned to provide additional developable land opportunities for employment generating uses. Figure 4, Refined Economic Opportunity Areas – Proposed General Plan Land Use, illustrates the locations of the five EOAs outside the SOI and the sixth EOA, EOA V – Carr Lake. Area V is the only EOA located within the SOI for which the EDE explicitly proposes an increase in development capacity relative to land uses already identified in the existing General Plan. Each of the five EOAs outside the SOI has been assigned a General Plan land use designation. The designations were identified as part of the EDE analysis process and are based on the overall EDE vision, market analyses, land use relationships, environmental/infrastructure opportunities and constraints, and other variables. Figure 4 does not show a change in land use for EOA V – Carr Lake to reflect new retail development capacity assigned to it; the new capacity is denoted with an asterisk as identified in the map legend.

EOAs located outside the SOI were identified in part to meet projected land demands for new job generating development through buildout of the General Plan. They were also identified to ensure an inventory of vacant land that is sufficient to balance land acquisition costs by promoting competition for land development opportunities, provide flexibility to respond to business location needs, and to signal the City’s anticipated growth locations for economic development over a 30 to 35 year time horizon, and importantly, over a longer time horizon as envisioned by the City and EDE stakeholders.
Figure 4

Refined Economic Opportunity Areas - Proposed General Plan Land Use

Approximately 10 acres of retail assumed within both Opportunity Areas F and B. Location assumed in association with future planned U.S. Highway 101 interchange.

Source: City of Salinas 2014, Monterey County GIS Database 2010, Esri 2015

Copyright: © 2014 Esri
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New Development Capacity Analysis. Three economic development-related technical analyses were prepared to inform the EDE preparation process: 1) Salinas Retail Analysis prepared by Applied Development Economics (ADE) in 2013, Salinas Economic Development Element Target Industry Analysis prepared by ADE in 2013, and the Site Opportunities and Constraints Analysis, prepared by Economic and Planning Systems (EPS) in 2013. These reports are included in the EDE as Appendices B, C, and D, respectively. The analyses contain important data and information including, but not limited to: employment projections to meet job generation needs under General Plan buildout conditions, industry types that could be targeted to generate additional employment opportunities, land demand for accommodating employment generating uses (e.g. industrial, office, and commercial/retail uses), and capacity of vacant land located primarily within the SOI to meet projected land demand for employment generating uses. The information therein was utilized to project the employment generating capacity of vacant land within the SOI. The unmet balance of land demand for employment generating uses to be accommodated within the EOAs located outside the SOI was then evaluated.

As described in the target industry analysis, to meet the employment needs of a growing population over time and to create a healthy balance between available jobs and housing (which represents total population projected within the SOI), a total of 45,500 new jobs are needed at buildout of the existing General Plan. Job-generating Industrial uses (including agricultural related uses), Retail uses (the Retail land use designation includes a broad range of commercial development types), and Business Park uses are projected to account for about 20,843 of the total jobs. Development of institutional and visitor-serving job-generating uses is expected to account for the balance of 24,157 jobs. These projections reflect an ideal number and distribution of jobs to represent a mature city economy with a full range of services and opportunities.

Using employment density factors (number of jobs created per acre or 1,000 square feet of new retail, industrial, or business park uses), the total number of net acres of land needed for new job-generating industrial, retail, and business park land uses is shown in Table 2, Land Demand for Employment Generating Industrial, Retail, and Business Park Land Uses at General Plan Buildout. The table summarizes the total land demand in net acres and the building square feet that can be accommodated within land needed for these types of employment-generating development. Net land demand is estimated at 973 acres. Land demand for job-generating Institutional and Visitor-Serving uses is not included in Table 2. It is assumed that job-generating development within these two types of land uses can be accommodated on vacant infill lands within the city limits and/or through redevelopment/revitalization of existing developed areas within the city limits.
Table 2  Land Demand for Employment Generating Industrial, Retail, and Business Park Land Uses at General Plan Buildout

<table>
<thead>
<tr>
<th>Land Use</th>
<th>Jobs Needed at General Plan Buildout</th>
<th>Land Demand (net acres)</th>
<th>FAR&lt;sup&gt;1&lt;/sup&gt;</th>
<th>Building Demand (square feet)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Industrial&lt;sup&gt;2&lt;/sup&gt;</td>
<td>10,287</td>
<td>591</td>
<td>.30</td>
<td>7,715,347</td>
</tr>
<tr>
<td>Retail</td>
<td>3,985</td>
<td>201</td>
<td>.25</td>
<td>2,192,157</td>
</tr>
<tr>
<td>Business Park</td>
<td>6,571</td>
<td>181</td>
<td>.35</td>
<td>2,759,526</td>
</tr>
<tr>
<td>Total</td>
<td>20,843</td>
<td>973</td>
<td></td>
<td>12,667,030</td>
</tr>
</tbody>
</table>

Source: Data from and revision to Table 12 in Salinas Economic Development Element Target Industry Analysis, ADE 2013.

Note:  
<sup>1</sup>FAR from Table 12 in Salinas Economic Development Element Target Industry Analysis, ADE 2013 replaced with FAR standards from City of Salinas General Plan.  
<sup>2</sup>Includes both agricultural sector and industrial sector development types shown in Table 12 in Salinas Economic Development Element Target Industry Analysis, ADE 2013.

As is standard practice for determining employment generating land demand, the land demand acreage shown in Table 2 has been increased with a “market efficiency factor” of 20 percent to promote development investment. This market efficiency factor takes into account the notion that as land supply for employment generating uses tightens, land prices increase, and overall market dynamics begin to break down. The 20 percent increment of additional land capacity promotes market efficiency by promoting land sale price competition among landowners. With the 20 percent addition, total land demand for employment generating land uses increases to 1,127 acres and total building capacity increases to 14,762,005 square feet as shown in Table 3, Total Net Land Demand and Total Building Capacity Needed for New Employment Generating Uses.

Table 3  Total Net Land Demand and Total Building Capacity Needed for New Employment Generating Uses

<table>
<thead>
<tr>
<th>Land Use</th>
<th>Land Demand (net acres)</th>
<th>20 Percent Buffer (net acres)</th>
<th>Net Land Demand (net acres)</th>
<th>Total Building (square feet)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Industrial</td>
<td>591</td>
<td>118</td>
<td>709</td>
<td>9,258,417</td>
</tr>
<tr>
<td>Retail</td>
<td>201</td>
<td>NA</td>
<td>201</td>
<td>2,192,157</td>
</tr>
<tr>
<td>Business Park</td>
<td>181</td>
<td>36</td>
<td>217</td>
<td>3,311,431</td>
</tr>
<tr>
<td>Total</td>
<td>973</td>
<td></td>
<td>1,127</td>
<td>14,762,005</td>
</tr>
</tbody>
</table>

The City’s intent is to balance development of vacant infill land within the SOI with development of vacant land outside the SOI, while meeting the total net land demand shown in
For this purpose, the gross and net acreage of vacant land supply (and resulting building development capacity) by land use type was first calculated for EOAs A, C, D, E, F, and V located within the SOI. EOAs A, C, D, E, and G constitute the remaining, large, vacant parcels of land within the SOI that are designated for job generating land uses. EOA V is designated in the EDE as a proposed new destination for recreation supporting retail development. Table 3, Land Supply of EOAs within the Sphere of Influence, shows that 1,207 gross acres is available for development within these EOAs. Net acreage available for new building capacity is lower (781 acres) given land required for infrastructure, roads, avoiding environmental constraints, etc. Gross acreage has been reduced by 35 percent to account for the land requirement. Available building capacity is 10,306,666 square feet after application of General Plan FARs to each land use.

Table 4  Land Supply of EOAs within the Sphere of Influence

<table>
<thead>
<tr>
<th>EOA</th>
<th>Land Use</th>
<th>Gross Acres</th>
<th>Net Acres</th>
<th>FAR</th>
<th>Building Square Feet</th>
</tr>
</thead>
<tbody>
<tr>
<td>A – Ag Industrial Park</td>
<td>Industrial</td>
<td>259</td>
<td>169</td>
<td>.30</td>
<td>2,202,971</td>
</tr>
<tr>
<td>C – Airport Industrial Park</td>
<td>Industrial</td>
<td>86</td>
<td>56</td>
<td>.30</td>
<td>731,860</td>
</tr>
<tr>
<td>D – Airport West</td>
<td>Industrial</td>
<td>172</td>
<td>111</td>
<td>.30</td>
<td>1,456,883</td>
</tr>
<tr>
<td>G – Alisal/Airport East</td>
<td>Industrial</td>
<td>396</td>
<td>257</td>
<td>.30</td>
<td>3,358,476</td>
</tr>
<tr>
<td>Subtotal Industrial</td>
<td></td>
<td>913</td>
<td>593</td>
<td></td>
<td>7,752,274</td>
</tr>
<tr>
<td>V – Carr Lake</td>
<td>Retail</td>
<td>115</td>
<td>74</td>
<td>.25</td>
<td>810,448</td>
</tr>
<tr>
<td>E – Airport East</td>
<td>Business Park</td>
<td>176</td>
<td>114</td>
<td>.35</td>
<td>1,743,944</td>
</tr>
<tr>
<td>Total</td>
<td></td>
<td>1,207</td>
<td>781</td>
<td></td>
<td>10,306,666</td>
</tr>
</tbody>
</table>

Source:  Data from and revision to Table 12 in Salinas Economic Development Element Target Industry Analysis, ADE 2013.

Note:  
1Gross acreage based on Table 1 except where noted.  
2Net acreage is .65 x gross acreage to reflect land deductions for infrastructure, site constraints, etc. Net acres are rounded to the nearest acre.  
3Building square footages reflect net acres to two decimal places.  
4Gross acreage reduced by 50 percent from 343 acres to 172 acres to reflect that much of the EOA is within a floodplain.  
5Gross acreage is reduced from 990 acres to 115 acres to reflect underlying Open Space and Public/Semi-Public land use designations and to reflect the portion of EOAV for which the City is considering a General Plan land use change as part of the EDE.

Land Demand/Building Capacity for EOAs Outside the SOI. The balance of land demand/development capacity needed within EOAs located outside the SOI is equal to the total land demand/building capacity required as shown in Table 3 minus the total shown in Table 4 for EOAs located within the SOI. For EOAs located outside the SOI, a total of 442 gross acres...
of land is required with a minimum building capacity of 4,455,299 square feet. Table 5, Land Demand/Building Capacity Required in EOAs Outside the Sphere of Influence, summarizes gross land demand, net land demand, and building capacity based on General Plan FARs for each land use. Approximately 147 gross acres or 1.5 million square feet of industrial building capacity, 164 gross acres or 1.4 million square feet of retail building capacity, and 132 gross acres or 1.57 million square feet of business park building capacity is needed.

### Table 5  Land Demand/Building Capacity Required in EOAs Outside the Sphere of Influence

<table>
<thead>
<tr>
<th>Land Use</th>
<th>Land Demand (gross acres)</th>
<th>Land Demand (net acres)²</th>
<th>FAR</th>
<th>Building Capacity (square feet)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Industrial</td>
<td>147</td>
<td>115</td>
<td>.30</td>
<td>1,502,820</td>
</tr>
<tr>
<td>Retail</td>
<td>164</td>
<td>127</td>
<td>.25</td>
<td>1,383,030</td>
</tr>
<tr>
<td>Business Park</td>
<td>132</td>
<td>103</td>
<td>.35</td>
<td>1,570,338</td>
</tr>
<tr>
<td>Total</td>
<td>442</td>
<td>345</td>
<td></td>
<td>4,456,188</td>
</tr>
</tbody>
</table>

Source: ADE 2015, EMC Planning Group 2015

Note: ¹Data derived by subtracting land supply data in Table 4 from total land demand data in Table 3 for each respective land use type.
²Net acreage equals .65 x gross acreage to reflect land deductions for infrastructure, site constraints, etc., plus 20 percent land efficiency factor.
³Total building capacity slightly exceeds required minimum of 4,455,299 square feet due to rounding.

### Distribution of Land Demand Among EOAs Located Outside the SOI.

The 442 gross acres of additional land demand has been distributed to the EOAs outside the SOI as shown in Table 6, Distribution of Land Demand to EOAs Located Outside the SOI. Land demand for each land use type has been distributed to EOAs that are designated the same land use. Please refer back to Figure 4 for EOA land use designations. All industrial land demand acreage is allocated to EOA B, while the entire portion of EOA F that is designated Industrial is retained as economic development reserve. Business park land demand acreage is allocated to EOA K, with the Business Park designation portion of EOA N retained as economic development reserve. Retail land demand acreage is allocated first to EOAs B, F, K, and N, with the balance allocated to EOA L2, and EOA L1 retained as economic development reserve. The allocation of retail land demand was informed by the retail market analysis, the target industry analysis, and the site opportunities and constraints analysis.
### Table 6  Distribution of Land Demand to EOAs Located Outside the SOI

<table>
<thead>
<tr>
<th>EOA</th>
<th>Land Use</th>
<th>% of Total Land Use Designation</th>
<th>Land Demand (gross acres)</th>
<th>Land Demand (net acres)</th>
<th>Building Capacity (square feet)</th>
</tr>
</thead>
<tbody>
<tr>
<td>B</td>
<td>Industrial</td>
<td>100%</td>
<td>147</td>
<td>115</td>
<td>1,502,820</td>
</tr>
<tr>
<td>F</td>
<td>Industrial</td>
<td>0%</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td></td>
<td><strong>Subtotal Industrial</strong></td>
<td></td>
<td><strong>147</strong></td>
<td><strong>115</strong></td>
<td><strong>1,502,820</strong></td>
</tr>
<tr>
<td>B</td>
<td>Retail</td>
<td>---</td>
<td>10</td>
<td>8</td>
<td>87,120</td>
</tr>
<tr>
<td>F</td>
<td>Retail</td>
<td>---</td>
<td>10</td>
<td>8</td>
<td>87,120</td>
</tr>
<tr>
<td>K</td>
<td>Retail</td>
<td>---</td>
<td>30</td>
<td>23</td>
<td>250,470</td>
</tr>
<tr>
<td>L1/L1</td>
<td>Retail</td>
<td>---</td>
<td>74</td>
<td>57</td>
<td>620,730</td>
</tr>
<tr>
<td>N</td>
<td>Retail</td>
<td>---</td>
<td>40</td>
<td>31</td>
<td>337,590</td>
</tr>
<tr>
<td></td>
<td><strong>Retail Subtotal</strong></td>
<td></td>
<td><strong>164</strong></td>
<td><strong>127</strong></td>
<td><strong>1,383,030</strong></td>
</tr>
<tr>
<td>K</td>
<td>Business Park</td>
<td>100%</td>
<td>132</td>
<td>103</td>
<td>1,570,338</td>
</tr>
<tr>
<td>N</td>
<td>Business Park</td>
<td>0%</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td></td>
<td><strong>Business Park Subtotal</strong></td>
<td></td>
<td><strong>132</strong></td>
<td><strong>103</strong></td>
<td><strong>1,570,338</strong></td>
</tr>
<tr>
<td></td>
<td><strong>Total</strong></td>
<td></td>
<td><strong>443</strong></td>
<td></td>
<td><strong>4,445,511</strong></td>
</tr>
</tbody>
</table>

**Source:**  ADE 2015 and EMC Planning Group 2015

**Note:**  
1. Building capacity based on General Plan FAR of .30 for Industrial, .25 for Retail, and .35 for Business Park.  
2. Total building square footage differs from Table 5 total building square footage due to rounding.

The areas within each EOA to which the land demand acreage shown in Table 6 has been allocated are illustrated in Figure 5, Distribution of Land Demand to EOAs Located Outside the SOI. These areas are hereinafter referred to as “EOA target areas”. Several variables were considered in distributing land demand and development capacity to the EOA target areas. The first was land use type - land demand for each respective land use type was assigned to EOAs with matching land use designations. Additional general variables included prioritizing sites located adjacent to existing urban development, sites to which existing utility infrastructure is assumed to be most readily extended (detailed infrastructure analysis has not been conducted to date for this purpose), and sites with proximity to transportation access. Potential environmental/hazard constraints (e.g. location of flood hazard areas) that might otherwise limit development potential were also considered as was the need to reduce conversion of the most productive agricultural lands adjacent to the City. No land demand was assigned to EOA J (as described previously) because land use demand for this area is not defined.
Note that the land demand/building development capacity shown in Table 5 for EOA V - Carr Lake, is also distributed into a target area as shown in Figure 5.

The EOA target areas generally comprise a small percentage of the land area within each of their respective EOAs. The balance of land within each EOA, as with all land within EOA J is shown in Figure 5 as “economic development reserve”. No development capacity has been assigned to the economic development reserve areas. The reserve areas illustrate locations where the City may look to expand over the very long term (beyond buildout of the current General Plan) to implement the long-term economic development vision embodied in the EDE. The City is likely to undertake an update to the General Plan within the next several years. As part of the update, the City could elect to integrate both the EOA target areas and the economic development reserve areas into a new General Plan as is, or modify one or both based on analysis conducted at that time. The General Plan update would trigger the need for an EIR in which the effects of any changes to the EOA target areas or development capacity proposed outside the SOI at that time would be evaluated.

**Total New EDE Development Capacity**

The EDE EIR will assess the potential environmental impacts of future development based on the total new development capacity that would be made possible with approval of the EDE general plan amendments. The total new development capacity consists of that proposed within EOA target areas located outside the SOI as summarized in Table 6 plus the new development capacity as shown in Table 5 within the target area for EOA V - Carr Lake. The total is summarized in Table 7, Total New EDE Development Capacity.

**Table 7  Total New EDE Development Capacity**

<table>
<thead>
<tr>
<th>Location</th>
<th>New Land Supply (gross acres)</th>
<th>New Building Capacity (square feet)</th>
</tr>
</thead>
<tbody>
<tr>
<td>EOA Target Areas Outside the SOI</td>
<td>443</td>
<td>4,445,511</td>
</tr>
<tr>
<td>EOA V - Carr Lake</td>
<td>74</td>
<td>810,448</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>517</strong></td>
<td><strong>5,255,959</strong></td>
</tr>
</tbody>
</table>

*Source:* ADE 2015 and EMC Planning Group 2015

*Note:* Total building square footage differs from Table 5 total building square footage due to rounding.

As described in the Scope of Environmental Effects to be Analyzed section below, the EIR will evaluate the potential environmental impacts of future development within the 517 total acres contained within the EOA target areas within which a potential total of 5,255,959 square feet of new building potential is assumed.
Figure 5
EOA Target Areas and Economic Development Reserve Areas
Salinas Economic Development Element Program EIR NOP

Source: City of Salinas 2014, Monterey County GIS Database 2010, Esri 2015
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The locations of the EOA target areas are illustrative. Their locations are not intended to be restrictive, but rather will be used in the EIR to direct the assessment of environmental effects as needed. It is possible that future development projects could be proposed in locations within an economic development reserve area instead of within a target area. If this occurs, such projects could create significant environmental effects that are not identified in the EDE EIR, and consequently, additional CEQA documentation in the form of a project specific EIR or negative declaration may be required. Projects proposed within the EOA target areas and economic opportunity reserve areas must also be evaluated for their consistency with Monterey County Local Agency Formation Commission SOI and annexation policies, including policies related to the logical expansion of urban boundaries and logical expansion of urban services and utilities.

**New Infrastructure**

The EDE includes policies and programs for expanding circulation and utility infrastructure to support new economic development. Generally, the types and locations of specific infrastructure improvements that may be needed are not identified in the EDE, but would be proposed at the time specific development projects are proposed. Key exceptions include EDE policies that call for the relocation/extension of two highways identified in the General Plan, the Westside Bypass and the Eastside Bypass, and construction of a new expressway, the Southside Expressway. The impacts of constructing and operating the Westside Bypass and the Eastside Bypass as proposed in the General Plan were evaluated in the General Plan EIR. The EDE includes policy that modifies the alignment of the Eastside Bypass as it is shown in the General Plan by moving it to the east and connecting its southern terminus to a planned interchange on U.S. Highway 101. EDE policies also propose extending each of the respective expressways to the north to connect to the new Espinosa Road/U.S. Highway 101 interchange. A new Southside Expressway is proposed. It extends from the Blanco Road/Davis Road intersection to the planned U.S. Highway 101 interchange.

Figure 5 shows the locations of the existing/planned roadways. Note that the General Plan term “bypass” has been replaced with the EDE term “expressway” in Figure 5. The term bypass was used in the General Plan to denote the purpose of these roadways (to bypass congested areas of the City). The term expressway is used in the EDE to denote both the purpose of the roadways and their desired functional roadway classification. The alignments shown are conceptual. Additional EDE policies call for detailed analyses to identify expressway plan lines and funding mechanisms.
PROPOSED APPROVALS

The City plans to adopt the EDE as a general plan amendment such that the EDE becomes a new General Plan element. In addition, the City proposes to integrate the basic content of this new element into the existing General Plan by making limited additions to and modifications of text, graphics, tables, and policies. The purpose is to ensure that the EDE content is accounted for in other elements. Most of these additional ancillary amendments would occur in the Land Use Element to account for the new development capacity afforded by the EDE.

At this time, the City does not propose any other planning or land use entitlement actions. In the future, the City may consider proposals for new development within the EOAs. For EOAs located outside the SOI, the City would apply to and must receive approval from the Monterey County Local Agency Formation Commission to amend its SOI and to annex the subject land. In parallel with or subsequent to Monterey County Local Agency Formation Commission approvals, the City could consider applications for specific development projects within the EOA target areas. These actions would be subject to additional CEQA review, with CEQA documentation incorporating information from the EDE EIR as described below. Future plans or projects for EOAs within the existing SOI that intensify development relative to that identified in the existing General Plan would also be subject to additional CEQA review.

SCOPE OF ENVIRONMENTAL EFFECTS TO BE ANALYZED

The City has determined that a program EIR will be prepared to evaluate the direct and indirect physical impacts resulting from buildout of the subject EOAs for which new development capacity is assumed, including impacts of constructing/operating other related physical development including a new expressway and extensions of expressways identified in the General Plan as previously described.

CEQA Guidelines section 15146 states that, “The degree of specificity required in an EIR will correspond to the degree of specificity involved in the underlying activity which is described in the EIR.”

The EIR will evaluate the environmental impacts of developing 517 acres of land and up to 5,255,959 square feet of new building capacity located outside the SOI and within EOA V, Carr Lake, as well as impacts of realigning/extending expressways identified in the General Plan and of constructing a new expressway. Impacts will be evaluated at the level of specificity provided in the EDE and the EIR project description. Additional CEQA review will be required for individual, specific development proposed within any of the subject EOAs. CEQA documentation such as an EIR or negative declaration for future individual development projects may be “tiered” from the EDE EIR for projects that are consistent with the land use
designation and zoning for EOA target areas. “Tiering” means the coverage of general matters and environmental effects in an EIR prepared for a policy, plan, program or ordinance followed by narrower or site-specific EIRs or negative declarations that incorporate by reference the discussion in any prior EIR and which concentrate on the environmental effects that: a) are capable of being mitigated, or b) were not analyzed as significant effects on the environment in the prior EIR. Tiering can help streamline the environmental review process for future projects. Such projects may not require an EIR or negative declaration if they do not have potential to create new or more intense impacts than identified in the EDE EIR.

An EIR or a negative declaration may be required if future projects are proposed outside the EOA target areas, but within an economic development reserve area, and the projects have potential to result in significant effects that are not adequately addressed in the EDE EIR.

The types of probable environmental effects and scope of analysis associated with buildout of the subject EOAs are summarized below.

**Aesthetics**

The proposed project could result in an expansion of the City’s urban development footprint. This would change visual resource conditions at the boundary of the urban/agricultural fringe and at entryways to the City, especially as viewed from U.S. Highway 101 and State Route 68. New development would also result in increased night time lighting and potential for glare. This section of the EIR will address the potential for these and other visual impacts associated with implementation of the EDE.

**Agricultural Resources**

Development of the EOA target areas would expand urban development onto land classified by the California Department of Conservation as Prime Farmland. Prime Farmland would be converted from agricultural use to non-agricultural use. It is possible that land use conflicts between expanded urban areas and adjacent agricultural lands could be created. This section of the EIR will address impacts to agricultural resources including the conversion of Important Farmland to non-agricultural use, potential conflicts with the Williamson Act, and potential impacts associated with land use conflicts where urban development could be proposed adjacent to active agricultural uses.

**Air Quality**

This section of the EIR will include an air quality analysis using the Monterey Bay Unified Air Pollution Control District’s methodology, focusing on consistency with current air quality plan control measures, analysis of air emission volumes, analysis of projected vehicle miles travelled.
and/or vehicle trips, and comparison of emissions volumes to significance thresholds. Potential for impacts from toxic air contaminants will also be evaluated. Criteria emissions will be modeled using the California Emissions Estimator Model.

**Biological Resources**

This section of the EIR will include discussion of existing biological resources within the EOA target areas, potential impacts to special-status species both within and outside of the EOA target areas, impacts to riparian habitat or other sensitive natural communities if any, impacts to federally-protected wetlands, impacts to wildlife movement, and conflicts with any local policies or ordinances protecting biological resources, such as a tree preservation policy or ordinance.

**Cultural Resources**

Potential to cause damage to pre-historic, historic, and paleontological resources within the EOA target areas are possible to the extent that such resources are or may be present. An evaluation of existing resources and potential for resources to occur will be conducted. This section of the EIR will address the potential for impacts to pre-historic, historic, and paleontological resources associated with General Plan buildout. The evaluation will be based on a cultural resources assessment to be prepared by William Self & Associates.

**Greenhouse Gas Emissions**

This section of the EIR will include a greenhouse gas emissions analysis using the Monterey Bay Unified Air Pollution Control District’s direction for evaluating greenhouse gas emissions impacts from implementation of a plan. The Monterey Bay Unified Air Pollution Control District has been recommending use of guidance provided by the San Luis Obispo Air Quality Management District for assessing greenhouse gas emissions impacts. Emissions will be modeled using the California Emissions Estimator Model. The analysis will include discussion of greenhouse gas emissions reductions that would accrue due to state measures being implemented consistent with AB 32 and identify program-level reduction measures for inclusion in future individual development projects proposed within EOA target areas as may be required to reduce impacts.

**Geology and Soils**

This section of the EIR will address potential impacts on new development related to earthquake faults, seismic ground shaking, ground failure, landslides, soil erosion, and expansive soils. The analysis will be based on existing information derived from existing geotechnical analyses and the General Plan EIR.
**Hazards and Hazardous Materials**

This section of the EIR will address the known hazardous materials within the EOA target areas that are included on a list of hazardous materials sites compiled pursuant to Government Code section 65962.5. This section will also address potential for new development to create risks to public health and safety from the use, storage and transport of hazardous materials; adopted emergency response plan or emergency evacuation plans; and exposure of people or structures to a significant risk of loss, injury, or death involving wildland fires, including where wildland areas are adjacent to urbanized areas.

**Hydrology and Water Quality**

Future development within the EOA target areas could be exposed to flood hazards, increase flood hazard potential, and contribute to water quality degradation. This section of the EIR will address flooding, drainage patterns and systems, and water quality. Storm drainage and water quality effects will be evaluated in light of the City’s Stormwater Development Standards, including low impact development, with which future development within the EOA target areas will need to be consistent.

**Noise**

This section of the EIR will address construction noise/vibration, traffic noise, and potential stationary noise sources associated with buildout of the EOA target areas. Impacts will be evaluated in the context of General Plan noise and land use compatibility policies and standards. An acoustical analysis will be prepared by Illingworth & Rodkin for use in this analysis.

**Police Protection Service**

This section of the EIR will be prepared based on consultation with the City of Salinas Police Department regarding the capacity of the department to serve buildout of the EOA target areas. Need for new police facilities whose construction could have significant impacts will be identified.

**Fire Protection Service**

This section of the EIR will be prepared based on consultation with the Salinas Fire Department regarding the capacity of the department to serve buildout of the EOA target areas. Need for new fire protection facilities whose construction could have significant impacts will be identified.
Schools

None of the EOA target areas carry General Plan land use designations that allow residential development. Residential development is associated with “producing” school-age children that must be accommodated within local schools. Since no new school-age children will result from the proposed project, school impacts will not be evaluated.

Water Demand and Groundwater Resources

This section of the EIR will focus on the capability of the applicable water service providers (Cal Water and Alco Water Service) to provide potable and recycled water to accommodate buildout of the EOA target areas and whether any new or expanded facilities or entitlements are required. Sufficiency of water supply is a key issue for the proposed project and for all future development within the boundary of the Salinas Valley Groundwater Basin, the current single water supply source for urban development within the Salinas Valley. Net water demand will be evaluated by determining existing baseline demand (largely from agricultural production) and subtracting that demand from projected demand from new development contemplated in the EDE. Options for potential future supplemental water supply will be described as needed.

Wastewater

This section of the EIR will focus on the capability of the City to convey wastewater and the capacity of the Monterey Regional Water Pollution Control Agency to provide wastewater conveyance and treatment to accommodate buildout of the EOA target areas, and whether any new or expanded facilities are required. Net wastewater generation volume will be evaluated by determining existing baseline demand and subtracting that volume from projected generation from future developed uses within the EOA target areas.

Transportation

Development of the EOA target areas will generate a substantial increase in vehicle trips and vehicle miles traveled. This section of the EIR will address buildout impacts on multimodal transportation system including roadways/vehicle transportation, pedestrian facilities, bikeways, public transit, vehicular transportation, parking, and goods movement. A detailed traffic impact analysis will be prepared by Fehr & Peers, which will be used as the basis of the impact analysis. In collaboration with the Association of Monterey Bay Area Governments, the City is currently developing a citywide traffic model that will be used to model impacts of implementing the EDE.
**Mineral Resources**

This section of the EIR will address potential impacts to the availability of designated mineral resources associated with development of the EOA target areas should such minerals be present.

**Solid Waste**

This section of the EIR will address potential impacts to relevant landfill(s) based upon solid waste generated from new development within the EOA target areas.

**Energy Demand**

This section of the EIR will address anticipated energy consumption associated with demand from new development within the EOA target areas, as well as energy conservation measures to be included in future development projects.

**Cumulative Impacts**

The cumulative effects of buildout of the EOA target areas, combined with other relevant plans and programs, will be analyzed in this section of the EIR. Issues to be addressed in this section include mobility and transportation, air quality, greenhouse gas emissions, energy, water supply, biological resources, solid waste, and wastewater.

**Growth Inducement**

In accordance with CEQA Guidelines section 15126.2(d) the EIR will include a discussion of the growth-inducing impacts of buildout of the EOA target areas.

**Alternatives**

In accordance with CEQA Guidelines section 15126.6 the EIR will include analysis of a reasonable range of alternatives to the proposed project, or to the location of the project, which could feasibly attain most of the basic objectives of the project but would avoid or substantially lessen any of the significant effects of the project. An evaluation of the comparative merits of the alternatives will be presented.
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